

## Retirement Plus

#	Criteria	Responses for this Product
A	Entity responsible for preparing this TMD	Greater Bank Limited ABN 88 087 651 956 AFSL/Australian Credit Licence No. 237476
B	Date this TMD is made	5 October 2021
C	Greater Bank product name	Retirement Plus For product description see <a href="#">Retirement Plus</a> .
D	Product features	<p><b>Key features</b></p> <ul style="list-style-type: none"> <li>• General transactional account for personal customers aged 55 years and older.</li> <li>• Full transactional functionality with Visa card access, Online Banking, ATM, Branch access and ability to accept funds and pay electronically.</li> <li>• Designed to be either the primary transactional account – for day-to-day usage, or also suitable for secondary accounts with a defined purpose of the funds held.</li> <li>• Stepped credit interest rates which are variable</li> </ul>
E	Key Attributes and other features	<p><b>More detailed product description is available here:</b></p> <ul style="list-style-type: none"> <li>• Credit interest rates rewarding customers over 55 years of age for keeping higher balances in this account.</li> <li>• General transactional account for personal use. Can be held solely or by any group of natural persons as account holders where at least one account owner is 55 years of age or older.</li> <li>• Full transactional functionality with Visa card access, Online Banking, Branch access and ability to accept funds and pay electronically</li> <li>• Includes access via ATMs, EFTPOS, OSKO®, PayID™, Apple Pay, Google Pay™, and worldwide access via the VISA network.</li> <li>• Fee structure designed to allow most accounts to operate on a fee free basis with excess transactions charged for only after fee rebates (which increase with the account balance) and a base fee free monthly allowance have been applied.</li> <li>• Designed to be either the primary transactional account – for day-to-day usage, a convenient at-call account to hold all funds with convenient access, or also suitable for secondary accounts with a defined purpose of the funds held. Can be held with no Account Keeping Fees and excess transaction fees avoided.</li> </ul>

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		<ul style="list-style-type: none"> <li>Funds remain at-call and secured by the Federal Government's 'Deposit Guarantee' (Financial Claims Scheme) up to \$250,000 per Greater Bank customer.</li> <li>Funds are held as a cash deposit and retain their face value.</li> <li>No other Greater Bank products need be held to own a Retirement Plus account.</li> <li>No account keeping fees apply</li> </ul> <p><b>Other Features</b></p> <ul style="list-style-type: none"> <li>At least one account holder must be 55 years of age or older</li> <li>No maximum age criteria</li> <li>No minimum balance requirements.</li> </ul>
F	<b>Knowledge and experience</b>	Basic – mass marketed product of low complexity/ risk profile.
1	<b>Description of the retail class that comprises the target market (s 994B(5)(b) of the Corporations Act)</b>	<p>Available to a natural person where at least one account holder is 55 years of age or older.</p> <p>Can be held severally or in joint names.</p> <p>Customers will generally be motivated to use this account to transact through with convenient purchase and payment options.</p> <p>No other account is required to be held to operate a Retirement Plus account.</p>
2	<b>Negative target market</b>	<ul style="list-style-type: none"> <li>Retirement Plus is not necessarily suitable as an interest bearing savings account where rates of return are guaranteed as the interest rate is variable at the discretion of Greater Bank.</li> <li>Retirement Plus is designed as a transactional account for personal use. It is not suitable for business purposes nor to be held by entities other than natural people.</li> </ul>
3	<b>Description of distribution conditions and restrictions (s 994B(5)(c) of the Corporations Act)</b>	<p><b>Distribution Conditions in relation to permitted channels</b></p> <p>Retirement Plus accounts can be opened through the following channels:</p> <ul style="list-style-type: none"> <li>Branches and Centres operated by Greater Bank (Staff assisted)</li> </ul> <p><b>Distribution Conditions</b></p> <ul style="list-style-type: none"> <li>Retirement Plus accounts are chosen by customers with no personal advice supplied by Greater Bank staff</li> <li>Customers new to Greater Bank will need to provide the appropriate identification details and accept the products' Terms and Conditions as available to them prior to opening the account.</li> </ul>
4	<b>Review triggers (events and circumstances that reasonably suggest that the determination is no longer appropriate) (s 994B(5)(d) of the Corporations Act)</b>	<b>Greater Bank monitors the following indicators to determine if an event or circumstance reasonably suggests that the determination is no longer appropriate: (yes)</b>

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		<ul style="list-style-type: none"> <li>Internal decisions to amend or modify the product, its features and/or its distribution, including changes to pricing.</li> <li>Relevant changes in law or its application, including court decisions, AFCA determinations and regulatory guidance.</li> <li>Regulator and other feedback received.</li> <li>Disproportionate and/or unexpected decline or increase in sales of the product, including significant dealings out of the target market.</li> <li>An unexplained and/or unexpected change in the types of customers who are obtaining this product.</li> <li>Significant increase or a significant change in customer complaints and/or feedback relating to the product which is significantly beyond expected levels.</li> <li>An unexpected, significant increase in early termination of the product.</li> <li>Any other event that occurs or information received that reasonably suggests the determination is no longer appropriate</li> <li>An unusual and significant volume of referrals from a comparison site or a significant increase in volumes of complaints sourced from a comparison site.</li> </ul>						
5	<b>Maximum period from the start of the day the determination is made to the start of the day the first review of the determination is to finish (s 994B(5)(e) of the Corporations Act)</b>	12 months						
6	<b>Maximum period from the date the previous review finished to the start of the day the next review of the determination is to be undertaken (s 994B(5)(f) of the Corporations Act)</b>	12 months						
7	<b>Reporting period for reporting information about the number of complaints about the product received (s 994B(5)(g) of the Corporations Act)</b>	Monthly						
8	<b>Specify the kinds of information needed to enable prompt identification of whether a review trigger, or another event or circumstance that would reasonably suggest that the determination is no longer appropriate, has occurred (s 994B(5)(h) of the Corporations Act) and for each type of information, specify:</b>	<p>Third party distributors of this product should provide the following to Greater Bank in writing:</p> <table border="1" data-bbox="679 1771 1485 2080"> <thead> <tr> <th data-bbox="679 1771 948 1872">Type</th> <th data-bbox="948 1771 1216 1872">Information Required</th> <th data-bbox="1216 1771 1485 1872">Frequency &amp; Timeframe</th> </tr> </thead> <tbody> <tr> <td data-bbox="679 1872 948 2080">Complaints</td> <td data-bbox="948 1872 1216 2080"> <ul style="list-style-type: none"> <li>All written details of any complaints received</li> <li>Total Number of complaints received within</li> </ul> </td> <td data-bbox="1216 1872 1485 2080"> <b>Frequency:</b> Monthly  <b>Timeframe:</b> Within 10 days of the end of the relevant reporting period. </td> </tr> </tbody> </table>	Type	Information Required	Frequency & Timeframe	Complaints	<ul style="list-style-type: none"> <li>All written details of any complaints received</li> <li>Total Number of complaints received within</li> </ul>	<b>Frequency:</b> Monthly <b>Timeframe:</b> Within 10 days of the end of the relevant reporting period.
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	<ul style="list-style-type: none"> <li>- <b>the regulated persons are required to report the information to Greater Bank; and</b></li> <li>- <b>a reporting period for reporting the information under section 994F(5) of the Corporations Act.</b></li> </ul>		the reporting period	
		Significant Dealings	<ul style="list-style-type: none"> <li>- Details of the dealing (including any steps taken by the distributor in relation to the dealing)</li> <li>- Date of the dealing</li> <li>- Factors considered when determining dealing as "significant"</li> <li>- Means through which dealing was identified</li> </ul>	<b>Timeframe:</b> Within 10 days of becoming aware of such a dealing.
		Distribution outside Target Market (to the extent the distributor is aware of such dealings)	<ul style="list-style-type: none"> <li>- All written details relating to the distribution</li> <li>- Reason distribution occurred outside Target Market occurred</li> </ul>	<b>Timeframe:</b> Within 10 days of becoming aware of such a dealing.

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